



SWIP MultiManager Diversity

Cautious Managed



Scottish Widows Investment Partnership

Scottish Widows Investment Partnership (SWIP) is one of Europe's largest asset management companies and part of Lloyds Banking Group. Total UK Retail and Institutional Funds under Management as at September 2011 is in excess of £17.335 billion.

Manager – Mark Harries/Simon Wood

Manager Since 21/12/2007

Mark Harries joined SWIP in December 2007 from Cazenove where from 2001 he was Director and Head of Multi-Manager, responsible for managing the Cazenove Multi-Manager Funds and the Cazenove Fund Buy List. Mark was previously a Vice President and Head of Asset Management at Prudential Bache International Bank. He is a Fellow of the Securities Institute and an Associate of the Chartered Institute of Bankers. Mark has over 20 years investment experience and is AA rated by Citywire. Simon Wood joined SWIP in December 2007 from Cazenove where from 2001 he was co-manager of the Multi-Manager Funds for Cazenove and Head of Research for Multi-Manger. Simon previously worked at AXA Investment Managers as the Head of the Discretionary Management Service with responsibility for both asset allocation and fund selection. Simon has over 20 years investment experience and is AA rated by Citywire.

Fund Objective

To achieve long-term capital growth in excess of inflation through investment in a portfolio which gives exposure to a wide range of asset classes and geographic regions. The Fund will predominantly invest directly or indirectly in collective investment schemes, the majority of which will be managed with an absolute return emphasis basis by specialist and/or boutique investment management companies as determined by the authorised corporate director.

Investment Process

The SWIP Multi-Manager team undertakes extremely thorough due-diligence to identify the best funds - including unit trusts, OEICS, investment trusts, and offshore funds – with the aim of identifying and investing across a number of different investment approaches/styles in order to deliver consistent returns. The objective of the stringent investment process is to firstly understand how performance has been achieved, and then evaluate the potential for any good performance to be repeated. This is why they believe an active dialogue with fund managers is as important as the collection and quantitative analysis of data. Fund selection requires extensive and detailed knowledge of individual fund managers and the management of their funds, as well as information about the shares and other securities in which they are invested. Performance is looked at in terms of total return, and consistency and variability of returns under different market conditions against both indices and competitors over different time periods. They look for highly experienced fund managers who have a reputation in their chosen field of investment. The process and stock selection criteria used by the underlying fund managers is reviewed, to see whether it is rigorous, credible and consistent. The selection of individual funds is subject to continuous monitoring and review, aiming constantly to maximise investment returns and to ensure that these accurately reflect the objectives of each investment strategy. Asset allocation within the Diversity Fund is set on a strategic basis and will not be subject to great variation. Funds may be dropped if SWIP's Multi-Manager team disagrees with how the fund managers in the portfolio react to changing economic circumstances. The Multi-Manager team's views will take into account the views of SWIP's own economics team. The model asset allocation for the SWIP Multi-Manager Diversity Fund is to invest a third of the portfolio in each of equities, bonds and alternatives asset classes. This allocation offers wide diversification with the aim of taking advantage of the often low correlation these assets can have with each other.

Our Opinion

The fund is run by Mark Harries and Simon Wood who have previously run similar mandates together. The managers run the fund with a core philosophy which is to provide absolute returns from a truly multi asset portfolio. The key to the process is the analysis and blending of funds to achieve the optimal return within a secure risk profile. The underlying choices are carefully selected to blend style manager skill and are subject to careful attribution of the underlying stock holdings. The number of holdings will be around 15 -20 with a strategic asset allocation overlaying the fund selection process. The selection of managers is based on a detailed knowledge of how funds are run and how performance is achieved combined with quantitative techniques developed by the team. Diversity is a very risk aware proposition which looks to blend assets and funds with equal care providing a diversified core to any portfolio.

Important Notice

This factsheet is aimed at Investment Professionals only and should not be relied upon by Private Investors. Our comments and opinion are intended as general information only and do not constitute advice or recommendation. Information is sourced direct from fund managers and from a number of websites. This information is therefore as current as is available at the time of production.

Information compiled November 2011



Rayner Spencer Mills
Research & Financial Consulting

Quick Stats

Citi code	AWI0			Price date	09/11/2011
ISIN code	GB00B2941F80			Mid price	106.40 (+0.10p)
SEDOL code	B2941F8			Bid price	
Sector	IMA Cautious Managed	FE Risk Score	43	Offer price	
Benchmark	Consumer Price Index (CPI)	Yield	0.60%	Pricing freq	Daily
Domicile	United Kingdom	Type	Accumulation	Launch date	20/12/2007
Legal structure	OEIC	Factsheet freq.	12 per year	ISA	Available, Eligible
Fund size	£222.8M as at 09/11/2011	Fund currency	GBX (Pence)	Manager name	Mark Harries

Fund Objective

The Fund aims to achieve long-term capital growth in excess of inflation through investment in a portfolio which gives exposure to a wide range of asset classes and geographic regions.

Purchase & Other Information

Min. investment	1000
Min. top-up	1000
Standard initial charge	5.00%
AMC	1.25%
Total expense ratio	2.01% as at 31/08/2011
Compliant	
Dividend dates	Apr 01, Oct 01
For sale in	United Kingdom

Performance



20/12/2007 - 09/11/2011 Powered by data from FE 2011

Cumulative Performance (to latest price)in (GBX)

Period	Fund	Sector	Rank in Sector
6 mth	-5.17%	-3.14%	122 / 166
1 yr	-3.10%	-0.91%	124 / 163
3 yrs	21.03%	25.95%	98 / 123
5 yrs		6.50%	

Discrete Performance (to last quarter end)in (GBX)

Period	Fund	Sector	Rank in Sector
0 to 12 m	-2.91%	-1.59%	112 / 161
24m to 36m	6.09%	7.56%	77 / 123
48m to 60m		4.70%	

Top 5 Holdings

Sorry, this data is not yet available for this fund.

Top 5 Sectors as at 30/09/2011

Rank	Change	Name	%
1	▶	EQUITIES	31.50
2	▶	FIXED INTEREST	31.50
3	▶	HEDGE	17.80
4	▶	MONEY MARKET	8.90
5	▶	PROPERTY	5.70

Top 5 Regions as at 30/09/2011

Rank	Change	Name	%
1	▶	UK	91.10
2	▶	MONEY MARKET	8.90

Top 5 Asset Classes as at 30/09/2011

Rank	Change	Name	%
1	▶	FIXED INTEREST	31.50
2	▶	INTERNATIONAL EQUITIES	31.50
3	▶	ALTERNATIVE INVESTMENT STRATEGIES	17.80
4	▶	MONEY MARKET	8.90
5	▶	PROPERTY	5.70